

Minutes of Technical Evaluation Committee Meeting for Empanelment of Consulting Agencies

The Technical Evaluation Committee for the empanelment of consulting agencies for the AGNI initiative met at the Invest India office, 1st floor – Vigyan Bhawan Annexe, Maulana Azad Road, New Delhi – 110011 on 11th January 2019 for the evaluation of technical bids.

The following members participated in the meeting:

1. Mr. Suresh Kumar K, Scientist 'F', O/o PSA (Member, Finance Committee – AGNI)
2. Mr. Vijay Topa, Consultant (Vice Chair, Operations – Executive Council – AGNI)
3. Ms. Saloni Malhotra, Vice President (AGNI), Invest India
4. Ms. Ananya Chandra, Assistant Vice President (AGNI), Invest India

The following sixteen firms had submitted technical bids by 8th January, 2019:

1. Ernst & Young
2. Gubbi Labs
3. Intellectap
4. Kadence International
5. PwC
6. Khurana & Khurana
7. Global Business Inroads
8. Sathguru
9. Skyquestt
10. Incubate FHS Accelerator Consultancy
11. Erehwon
12. Datamation Consultants
13. Sattva
14. Finovista
15. Sagacious Research
16. Tomorrows Market Innovators

The pre-qualification evaluation was carried out as per criteria mentioned in the RFE. The following bidding agencies fulfilled the pre-qualification criteria:

Category 1:

1. Datamation
2. Ernst & Young
3. Sathguru Management Consultants
4. Tomorrow's Market Innovators
5. Sagacious Research
6. Intellectap
7. Sattva

Category 2:

1. Global Business InRoads
2. PWC
3. Ernst & Young
4. Sathguru Management Consultants
5. Intellectap
6. Gubbi Labs
7. Incubate Hub
8. Erehwon

Technical bids submitted by the bidders were opened by the committee and the documents were scrutinized. The responses were evaluated based on the technical qualifications and criteria mentioned in the RFE. Apart from this, the firms were called for a presentation to present as requested in the bid.

The Committee members deliberated at length after every presentation before awarding the final marks to each bidder based on the evaluation criteria laid down in the empanelment document. The details of marks allotted are as given below:

Category 1 (Type A)

S.N.	Name of Agency/Firm	Technical Score	Result
1.	Ernst & Young	90	Qualified
2.	Sathguru Management Consultants	75	Qualified
3.	Sagacious Research	75	Qualified
4.	Intellectap	76	Qualified
5.	Sattva	75	Qualified
6.	Datamation	50	Not Qualified

Category 1 (Type B)

S.N.	Name of Agency/Firm	Technical Score	Result
1.	Tomorrow's Market Innovators Pvt Ltd	64	Not Qualified

Category 2

S.N.	Name of Agency/Firm	Technical Score	Result
1.	Global Business Inroads	76	Qualified
2.	PwC	89	Qualified
3.	Ernst & Young	83	Qualified
4.	Intellectap	71	Qualified
5.	Incubate Hub	87	Qualified
6.	Erehwon	91	Qualified
7.	Sathguru Management Consultants	68	Not Qualified
8.	Gubbi Labs	15	Not Qualified

The qualifying score for financial/commercial evaluation for Category 1 (Type A) was 75, for Category 1 (Type B) was 70 and for Category 2 was 70. Agencies which have scored the minimum qualifying marks for each category are technically qualified as per RFE. The technically qualified agencies are invited for financial/commercial bid opening on 15th January, Tuesday at 3.00 PM at the following address:

Invest India
 1st Floor, Vigyan Bhawan Annexe (Conference Room)
 Maulana Azad Road, New Delhi – 110011

This document is issued by the order of the Technical Evaluation Committee.