1. Form Tech 4 Organisation and Staffing Page no. 48

   Content of RFP requiring clarification

Bidders should list the main discipline of the assignment/ job, the key expert, responsible, and proposed technical and support staff. Our belief system focuses a lot on the people we will be interacting with on a day to day basis.

Point of Clarification

Request you to clarify whether resources required as per RFP to be deployed at the Invest India office will be working remotely as per requirement for the delivery of milestones.

2. Terms of Payment Page no. 15

   Form Fin 2 and Clause 6.2.17

   The financial bid is to be submitted as per Financial Bid Proposal Sheet, Form Fin 2.

   The payments will be made on milestone basis as defined in clause 6.2.17. The bid is to be submitted on completion of each milestone and Invest India approval on the same. TDS deduction shall be made at the prescribed rates.

   Bidders has been asked to submit financial bid (Form Fin 2) based on the cost of resources to be deployed for the project; however, payment term is on milestone basis.

   In general practices, financial bid is directly linked with the scope of services and cost associated with the same and in proposals, wherein financial bid is based on cost of resources to be deployed, the payment milestone is on lumpsum monthly relationship fee rather than on milestone basis.

   In order to enable bidders to quote best financial quote, we propose to modify the payment milestone as monthly lumpsum fee for resources to be deployed other than milestone basis as it will lead to over or under estimation of resources time and cost.

Point of Clarification

No change in this clause.

5. Form Fin 2: Lumpsum Cost as per TOR of Section 5 Page no. 56

   The prices stated in the Contract shall be deemed to include all amounts payable for the use of patents, copyrights, registered charges, trademarks and payments for any other intellectual property rights.

   For the purpose of evaluation for Selection of Bidder, the total cost inclusive of taxes of all the above will be considered.

   However more than one vendor can be hired for the project. Resource mobilization will be done as per the needs and requirements of the project and/or with the prior approval of Invest India.

   Out of pocket expenses shall not be paid separately.

   All out of pocket including travelling, lodging etc. expenses shall not be reimbursed separately.

   Request you to also clarify on the likely nos. of patents, copyrights, registrations, trademarks and any other intellectual property rights required under the assignment.

   As stated, Resource mobilization will be done as per the needs and requirements of the project and/or with the prior approval of Invest India is required. Request you to clarify, if there may be any variations in resources to be deployed at later stage as it will have impact on assignment fee.

   As per RFP, all out of pocket including travelling, lodging etc. expenses shall not be reimbursed separately.

   We propose that the cost towards site visit, travel, boarding and lodging pertaining to this assignment shall be borne directly or reimbursed by the Client.

   Further in order to estimate cost towards site visit, it is requested to confirm, the total number of visits required and site locations where visits are required pertaining to assignment.

Point of Clarification

We are not expecting any IP or patent, copyrights, registrations, trademarks and any other intellectual property rights of the technologies under this assignment. Any IP or patent as a result of the technology evaluated by the bidder, will belong to W2W PMU, Invest India only. Travel cost will be reimbursed on actuals after taking prior approval from the W2W PMU, Invest India.

6. Bid Submission Date, Page No. 16

   The last submission date is 13th December 2020

   Request you to please provide minimum 2 weeks for submission from the Date of receiving the response to pre-bid queries.

Point of Clarification

No change in this clause.

7. Pre-qualifications criteria

   g) The Agency should have minimum number of 60 permanent resources on their rolls as per qualification & experience in domain area etc. (List of employee certified by the HR on Company Letterhead/ ESS or ESS records of employees)

   Scope of the present assignment is highly specialized in nature. For short term assignments, it is extremely important to have relevant experts in core staff.

   However, such organizations particularly W2WPMUs do not have high staff strength to the tune of 60 as indicated in the RFP. We request you to kindly consider reducing the number of required staff strength to 15 – 20.

   This request is accepted.

8. Form Fin 2: Lumpsum Cost as per TOR of Section 5

   Query – 1

   Does this imply that prospective bidder can participate in the bidding process jointly with another partner?

   Only W2W PMU will hold the right to allocate the work to the bidder.

   No, only W2W PMU, Invest India can hire more than one vendor as per its discretion (Page 56)

   Query – 2

   Bidder will have to apply individually and the collaboration with partner offering complimentary expertise would be only with the approval of the Invest India.

   Experts will be approved by W2W PMU, Invest India and SSO will be fixed and paid by us.

   All out of pocket including travelling, lodging etc. expenses shall not be reimbursed separately unless prior approval for the same is taken from W2W PMU, Invest India.

   Refer Point 4 above.