PHARMACEUTICALS
An Untapped Potential
Jammu and Kashmir
OVERVIEW- JAMMU & KASHMIR

1300 CRORE

8%
Growth rate of pharmaceutical industry in Jammu & Kashmir

570
Plant species of significant medicinal importance present in J&K

50+
Pharmaceutical units in Jammu & Kashmir

One of the Fastest Growing Industry Segments in Jammu & Kashmir

KEY DRIVERS FOR SECTOR

- Linkages to Nearby Markets
- Large Domestic Market
- Skilled Manpower
- Existing Ecosystem
- Airports (Domestic & International)
- Policy Support
- Single Window System
# Pharmaceutical Clusters in Jammu and Kashmir

## Pharmaceutical Type

<table>
<thead>
<tr>
<th>Pharmaceutical Type</th>
<th>Region</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bulk Drugs</td>
<td>Jammu, Samba, Kathua</td>
</tr>
<tr>
<td>Gases</td>
<td>Jammu, Budgam, Srinagar</td>
</tr>
<tr>
<td>Formulations</td>
<td>Jammu, Kathua, Budgam, Samba, Pulwama, Srinagar</td>
</tr>
<tr>
<td>Ayurvedic</td>
<td>Samba</td>
</tr>
<tr>
<td>Surgicals</td>
<td>Jammu, Srinagar</td>
</tr>
<tr>
<td>Re-Packaging</td>
<td>Udhampur</td>
</tr>
<tr>
<td>Cosmetics</td>
<td>Jammu, Kathua, Samba</td>
</tr>
<tr>
<td>Cleaning Agents</td>
<td>Jammu</td>
</tr>
<tr>
<td>Homeopathic</td>
<td>Srinagar</td>
</tr>
</tbody>
</table>

## Presence of Market Leaders in Jammu & Kashmir

- **Sun Pharma**
- **Cadila Pharmaceuticals Limited**
- **Emcure**
- **Zuventus Healthcare Ltd.**
- **Ascent Pharma**
- **Lupin**
- **Ind-Swift Laboratories Limited**
- **Medley**

## Opportunity Landscape

- **Active Pharma Ingredients (APIs)**
- **Contract, Research and Manufacturing Services (CRAMS)**
- **Formulations**
- **Bio-Similars & Generic Drugs**

### Drug discovery & development, Generics and Injectables
- Contract Research Organizations (CRO)
- Contract Manufacturing Organizations (CMO)

### Internal Formulations
- Parental Formulations
- Topical Formulations

### Clinical data management services, Bioinformatics, lab space providers instrumentation
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