

RFP For Empanelment of Consulting Organizations for Support of Project Development Cells in Government Ministries & Departments

Invest India

Room 225, 1st Floor Vigyan Bhawan Annexe Maulana Azad Road, New Delhi- 1100119

With reference to Tender reference no. INV/IND/PDC-RE-1001 Request for proposal for Empanelment of Consulting Organizations for Support of Project Development Cells in Government Ministries & Departments

Based on criteria mentioned at page no. 20 and 21 clause 2.11 PREQUALIFICATION part A and B for Tier I and Tier II respectively of the RFP, following agencies have qualified for Technical evaluations are hereby requested to make a presentation before technical evaluation committee as per below mentioned schedule :

Tier I:

Sl. No.	Name of The Firm	Time Slot
1.	Deloitte Touche Tohmatsu India LLP	10:50 HRS to 11:30 HRS
2.	Grant Thornton India LLP	15:10 HRS to 15:50 HRS
3.	Ernst & Young LLP	11:40 HRS to 12:20 HRS
4.	PriceWaterhouseCoopers Pvt Ltd	17:40 HRS to 18:20 HRS
5.	KPMG Advisory Services Pvt Ltd	16:00 HRS to 16:40 HRS

Tier II:

Sl. No.	Name of The Firm	Time Slot
1.	A.T. Kearney Limited	10:00 HRS to 10:40 HRS
2.	Bain & Company India Pvt Ltd	12:30 HRS to 13:10 HRS
3.	Boston Consulting Group (India) Pvt Ltd	14.20 HRS to 15:00 HRS
4.	McKinsey & Company India LLP	16:50 HRS to 17:30 HRS

The presentations will be held through video conferencing and link will be shared separately with all the bidders.

The guidelines for technical presentation are provided below:

Tier – I

1. The presenter is kindly requested to keep its presentation ready for display and may do so promptly on request.
2. The presentation time allocated is **30 minutes** per firm. This will be followed by **10 minutes** for Q/A from the evaluation committee.
3. Each firm is expected to spend **5 minutes** outlining the competencies and credentials of the firm and Team expertise for selection.
4. Firms may highlight their understanding of the scope of the projects as highlighted in the RFP bid document. They may also explain the methodology used to deem themselves suitable with regard to the criteria enlisted in the RFP bid document.
5. Firms may highlight some ideas and methods envisaged by them to improve investor sentiment in India.
6. 3 Case Studies of similar type of engagement as anticipated in the scope of work for this proposal may be included.

Tier – II

1. The presenter is kindly requested to keep its presentation ready for display and may do so promptly on request.
2. The presentation time allocated is **30 minutes** per firm. This will be followed by **10 minutes** for Q/A from the evaluation committee.
3. Each firm is expected to spend **5 minutes** outlining the competencies and credentials of the firm and Team capability for selection.
4. Relevant sector and project experience as per Sl. No. 3 and 4.
5. Understanding of Scope, Approach and Methodology
 - Conceptuality clarity & Understanding of assignment
 - Approach & Methodology
6. 3 Case Studies of engagement as anticipated in the scope of work of this proposal undertaken by the Bidder in India or outside India.

- Investible project creation and grounding of same.
- Competitive landscape analysis of Sector in terms of investment attractiveness.
- Identification of key bottlenecks for investment in other areas and solutions to overcome those in medium/long term
- Identifying strategies interest for sector for boosting in house capabilities in manufacturing/services and strategy to target relevant investment thereof
- Bidder's understanding of minimum 2 key sectors in India (current situation, challenges, cost disadvantage compared to other industrially competitive countries.

Sd/-

Tender Evaluation Committee