

RFP For Empanelment of Consulting Organizations for Support of Project Development Cells in Government Ministries & Departments

Invest India

Room 225, 1st Floor Vigyan Bhawan Annexe Maulana Azad Road, New Delhi- 110011

Dated: 15th July 2020

S. No	Firm Name	Page No.	Clause No.	Section No.	Current Clause	Change/Clarification Requested	Invest India Response
1	Deloitte	46-52	Annexure C (pt no. 3 – 15 for Tier I)	Section 3	Educational Qualifications for Sector Experts	We would request for the minimum post qualification experience for Sector Experts for Tier I be made 10 years in line with that for Tier II.	Please refer corrigendum (given below)
2	Deloitte	20	Eligibility Criteria 2.11.1 (A) and 2.11.1 (B)	Section 2	Eligibility Criteria for Tier 1 and Tier 2 Consultants	Please note that since the statutory audit for FY 19-20 is ongoing and pending finalization of the provisional accounts, we would request that a certificate to this effect from the authorized signatory should be accepted and audited financial statements for FY16-17, FY17-18 and FY18-19 be considered for purposes of evaluation.	In case a company unable to provide audited financial statement for F.Y 2019-20, authorized signatory can sign and certify the turnover and revenue for 2019-20 and audited financial statements for FY 16-17, FY17-18 and FY18-19 shall be considered for purpose of evaluation.

3	Deloitte	21	Eligibility Criteria, 2.11.1 B (Tier II) Section 2	Section 2	Eligibility Criteria for Tier 1 and Tier 2 Consultants	<p>As per corrigendum 3, "The bidder should have physical offices in more than 30 countries with permanent staff including group company offices....."</p> <p>We understand that offices in other countries belonging to firms which are part of the same member firm network as the bidding entity (and which share a common brand and knowledge network) will be considered as "group company offices".</p> <p>Further corrigendum 3 states that "all the offices must be part of same entity" As per our understanding, a member firm network which shares a common brand and knowledge repositories will be considered as one entity. Please confirm.</p>	The clause is self-explanatory
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4	Deloitte	59	Annexure E (pt no. 4 for Tier II)	Section 3	Team Members – Relevant experience, skills & competencies and qualifications	<p>We would request the condition of “over 75% of all global partners (or Vice Presidents) are strategy consulting partners” to be changed to over 75% of all partners of the bidding entity are strategy consulting partners” given the fact that corrigendum 3 clearly specifies the eligibility criteria for Tier II firms as “The Bidder should be registered in India under the Companies Act 2013 or a partnership firm registered under the Indian Partnership Act 1932 or LLP registered under LLP Act 2008 or entity registered in India under India law with their registered office in India”</p>	No change
5	Deloitte	59	Annexure E: Technical Criteria-Tier II	Section 3	Eligibility Criteria for Tier 1 and Tier 2 Consultants	<p>We would like to clarify the definition of the global experts as highlighted in corrigendum 2 (sl no. 1). Basis the norms used by bilaterals / multilaterals, would anyone with experience of working in a particular sector across more than 3 countries be considered as a global expert. Please confirm.</p>	It is clarified that an expert with experience of working in a particular sector across more than 4 countries be considered as a global expert.

CORRIGENDUM 4

Sl. No.	Pg. No.	Clause	Existing Clause	Revised Clause
4.	45	Annexure C Tier I Sl. No. 3	Tier I: The educational qualifications and experience of the required consultants for this project are detailed below: Sector Expert: Minimum 15-year post qualification experience	Modified as below: Sector Expert: Minimum 10-year post qualification experience