Request for Empanelment of Technology services provider Agencies

RFE No - INV/IND/IIG/RFE-18-19/02

Date: 3rd January 2019

Issued by

Invest India
1st Floor, Vigyan Bhawan Annexe, Maulana Azad Road, New Delhi - 110001
Website: www.investindia.gov.in
This Request for Empanelment consists of the following sections:

a) Section I – Invitation to Empanelment

b) Section II- Background and Scope of Work

c) Section III- Instructions to bidders

d) Section IV- Evaluation criteria and Empanelment

e) Section V- Terms and conditions of Empanelment

f) Section VI- Standard Forms
Section I - Invitation to Empanelment

Invest India is the national investment promotion and facilitation agency for India. Operationalized in December 2009, Invest India has been set up as a not for-profit joint venture between Department of Industrial Policy and Promotion (DIPP), Ministry of Commerce & Industry, Government of India; State governments and three Indian Chambers of Commerce, i.e., FICCI, CII and NASSCOM.

Invest India invites applications from reputed firms for empanelment by Invest India for a period of two years, extended or reduced at the discretion of Invest India based on the firm’s performance for a period decided by Invest India.

The criteria and actual process of evaluation of the responses to this RFE and subsequent selection of the firm(s) will be as mentioned in this RFE and any modification or changes to the terms and conditions mentioned in this RFE will be entirely at discretion of Invest India.

No contractual obligation whatsoever shall arise from this Request for Empanelment (RFE) process unless and until a formal contract is signed and executed by duly authorized official(s) of Invest India with the selected Firm(s). Invest India reserves the rights to empanel more than one Firm.

Invest India reserves the right to negotiate further the rates quoted by one or more bidders. Invest India also may negotiate with one or more bidders to match the lowest commercial bid value quoted by one or more other bidders. Invest India reserves the right to reduce or increase the number of Firm(s) to be empaneled at a later stage.

Over the past few years Invest India has developed following web platforms/websites as per mandate of Invest India.

<table>
<thead>
<tr>
<th>S.N</th>
<th>Existing platform</th>
<th>Expected Enhancements (Tentative)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Invest India website (<a href="http://www.investindia.gov.in">www.investindia.gov.in</a>)</td>
<td>New web pages, Multi-lingual support, Design enhancements. Other technology development activities related to running of similar websites.</td>
</tr>
<tr>
<td>2</td>
<td>India Investment Grid (<a href="http://www.indiainvestmentgrid.com">www.indiainvestmentgrid.com</a>)</td>
<td>Design and UX enhancements, API integration with other internal and external platforms. Other technology development activities related to running of similar platforms.</td>
</tr>
<tr>
<td>3</td>
<td>Startup India Portal (<a href="http://www.startupindia.gov.in">www.startupindia.gov.in</a>)</td>
<td>Recommendation engine, UX, Support for webinars. Other technology development activities related to running of similar platforms.</td>
</tr>
<tr>
<td>4</td>
<td>Agnii Portal (<a href="http://www.agnii.gov.in">www.agnii.gov.in</a>)</td>
<td>Innovation marketplace, Other technology development activities related to running of similar platforms.</td>
</tr>
</tbody>
</table>

Invest India invites bids for empanelment of reputed and eligible Technology services provider firms for maintenance, enhancement and upgradation of existing web platforms as specified in above table, and design, development and maintenance of upcoming technology platforms owned/sponsored and/or maintained by Invest India.
Bidders may take note of the following:

a) Bidders can apply for one or all the existing platforms i.e. Invest India website and/or India Investment Grid and/or Startup India Portal and/or Agnii Portal.

b) Details on the services to be provided are mentioned in the Scope of work in this document.

c) This Request for Empanelment document is not a Request for Proposal (RFP) in any form and would not be binding on Invest India in any manner whatsoever.

d) To be considered for empanelment process bidders should submit their bids in accordance with the requirements contained in the section on ‘Instructions to bidders’.

e) Invest India reserves the right to update, amend and supplement the information in this document including the qualification process before the last date and time of receipt of bids.

f) Bidders eligible as per qualifying conditions will be short listed based on the information provided by them. The shortlisted bidders will be invited to make a presentation to the Evaluation committee. The notice for shortlisting of agencies for technical presentation will be intimated individually and will be uploaded on the website www.investindia.gov.in

g) Proposal must be submitted in the format specified under ‘Procedure for submission of bids’ under Section III

h) The Firms will be selected as per the evaluation mechanism of this RFE.

i) All important dates along with information on clarification for queries are listed under SCHEDULE 1.

j) Invest India reserves the right to reject any or all of the responses to this RFE without assigning any reason. Invest India takes no responsibility for delay, loss or non-receipt of response to RFE.

k) On the basis of scores given by the committee, it is envisaged to engage firms for the services as per scope of work listed under “Section II” of this RFE.
## SCHEDULE 1

<table>
<thead>
<tr>
<th>Information</th>
<th>Details</th>
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</thead>
</table>
| Addressee and address at which the bid is to be submitted. | Mr. Aditya Sharma  
Invest India  
1st Floor, Vigyan Bhawan Annexe, Maulana Azad Road, New Delhi - 110 001 |
| Date of issue of the Request For Empanelment (RFE) document | 3rd January, 2019 |
| Last date for submission of written queries for clarification | 10th January, 2019 |
| Contact person for clarification | Mr. Aditya Sharma  
(aditya.sharma@investindia.org.in) |
| Date of Pre-Bid Meeting for any clarifications | 11th January, 2019 |
| Last date of submission of Technical and Commercial bids | 30th January, 2019 |
| Date of opening Pre-qualification proposal and technical bids | 31st January, 2019 |
| Presentation by eligible bidders and open house discussions | 1st – 2nd February, 2019 |
| Declaration of Technical scores | 3rd February, 2019 |
| Opening of financial bids | 5th February, 2019 |
| Final result of empanelment | 6th February, 2019 |
Section II - Scope of Work

This section outlines an indicative scope of work, for implementation of web/digital project by Invest India.

The scope of services would include the following services/skills:

1. Application/software/web development
2. Project Management/ Business Analysis
3. API development and integrations
4. Database management/admin
5. UI/UX
6. Quality Assurance
7. Cloud services and Devops*
8. Content Management System development (Adobe Experience Management, Drupal, DigiGov etc.)
9. Data Analytics
10. Process Automation

*Invest India owns account with AWS, cost of infrastructure will be on actuals billed directly to Invest India.

While the above-mentioned activities are to give an idea on the nature and type of projects, there could be additional activities of similar nature, which the technology service provider would need to undertake from time to time, based on requirement.

The quality of the services is extremely critical and as part of their proposal the bidder/proposer should demonstrate core competencies/strengths on the above key aspects including adherence to quality and timely execution.

Basic Activities to be performed

1. The Implementing Partner shall develop/customize and implement the application as per the requirements of the Invest India. The Implementing Partner will ensure that the Best Practices for Software Development Life Cycle are used during the software development/customization and implementation phase.
2. The Implementing Partner shall develop or customize the application as needed.
3. The Implementing Partner will be solely responsible for arranging any software tools required during the development of the software application at his own cost and Invest India shall not be responsible for arranging any software/tools.
4. The Implementation Partner shall be responsible for supplying and implementing the database and related software, integration tools and describing the process to be followed for installing the same.
5. The Implementing Partner shall also be responsible for the integration of all the application modules with the existing applications of the Invest India for seamless execution of the application at the clients end.
6. The Implementing Partner shall carry out the intermediate and final testing of the configured solution and obtaining sign-off from the concerned departments.

7. The Implementing Partner shall coordinate and provide necessary support for the acceptance testing and systems audit (functionality, process, performance and security controls).

8. The Implementation Partner along with Invest India shall provide/facilitate centralized MIS reports to meet the reporting requirements of the Invest India, if any. The Implementing Partner shall ensure:
   a. The MIS system should be able to export the report data to industry standard read-only formats, word processing etc
   b. The Implementing Partner will develop any other MIS reports required by the Client or its Stakeholders from time-to time.

9. The Implementing Partner shall also implement the necessary access security and data validation controls during the development/customization of the software application.

10. The selected Implementing Partner will ensure the validation of solution deployed. The validation should cover Hardware sizing, certification of the Installation, solution quality and certification of system performance before completion of the project.

11. The selected Implementing Partner shall support and train the Invest India on the application.

**Indicative Deliverables**

1. Preparation of a comprehensive Project Plan
2. Requirement analysis report (System requirement specification report)
3. Current existing scenario
4. Gap-Identification Report
5. As-is- analysis of the Invest India application
6. Assessment / Mapping report of the INVEST INDIA application and requirements
8. Capturing the requirements of the project for development/customization
9. Re-engineered processes that shall be required as per the client
10. Defining the Software requirements
11. Defining the other Hardware requirements
12. Defining the desired access security and data validation controls to meet the security requirements
13. The Implementing Partner shall also prepare Test Plans (including Test cases) for:
   a. Unit testing
   b. Integration and System Testing
   c. Functional Testing
   d. User Acceptance Testing
14. Hardware Requirement Report (if needed)
15. Details on the usability of the existing IT infrastructure
16. Detailed bill of material
17. Procurement and deployment plan for the hardware and system software. However, this shall be subject to the understanding between INVEST INDIA and Client.
18. Any other deliverable required by the Invest India as a part of the initial exercise of the project initiation.
Timeframe

Timeframe for competition of any project and/or ad-hoc service would be as indicated by Invest India depending on the work and urgency and will be mutually agreed between Invest India and empaneled technology service provider on project to project basis.
Section III - Instructions to bidders

In order to be considered for empanelment bidders should submit their bids conforming to the following instructions.

Data Sheet

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Details</th>
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</thead>
<tbody>
<tr>
<td>3.1.1</td>
<td><strong>Name of the issuing office:</strong> INVEST INDIA</td>
</tr>
<tr>
<td>3.1.2</td>
<td><strong>Name of the assignment:</strong> Empanelment of Technology service providers</td>
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<tr>
<td>3.1.3</td>
<td><strong>Method of empanelment:</strong> The empanelment shall be on the following basis:  &lt;br&gt;• Empanelment shall be under CATEGORY 1 and CATEGORY 2  &lt;br&gt;• For each category, prequalification shall be followed by Technical Evaluation  &lt;br&gt;• Technical qualified bidders shall participate in commercial bid opening  &lt;br&gt;• Empanelment shall be under six or more skills (No.1 to No. 6 skills under the Scope of Work are mandatory) defined under Scope of Work</td>
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<td>3.1.4</td>
<td><strong>Earnest Money Deposit (EMD):</strong> Bidders are required to pay Rs.500,000 (INR) towards Earnest Money Deposit in the form of a Demand Draft/Bankers’ cheque drawn in favour of “Invest India”, New Delhi” payable at New Delhi. In case EMD is not enclosed in the bid, the bid will be straightway rejected and will not be considered for further evaluation.  &lt;br&gt;No interest shall be payable on the sum deposited as EMD. No bank guarantee shall be accepted in lieu of the EMD.  &lt;br&gt;<strong>Refund of EMD:</strong> The EMD of the unsuccessful bidders (bidders who fail to qualify in the bid evaluation process described in Section V below) shall be returned within one month of completion of the empanelment process.  &lt;br&gt;The EMD of the successful bidders shall be returned on signing the contract (Letter of empanelment)  &lt;br&gt;<strong>Forfeiture of EMD:</strong> The EMD shall be forfeited, if the bidder withdraws or modifies/alters the bid after the opening of bids and during the validity period or if the bidder tries to influence the evaluation process. The EMD shall also be forfeited if the bidder quotes zero or incredibly low rates compared to the industry prevalent rates or rates quoted by most of the other bidders. Invest India’s view on this matter shall be final and binding on all Bidders.</td>
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</table>
The EMD is exempted for bidders who are DIPP recognized Startups.

<table>
<thead>
<tr>
<th>3.1.5</th>
<th><strong>Validity period of the bid:</strong></th>
<th>The bid should be valid for 90 days from the last date of submission of the bid.</th>
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<tbody>
<tr>
<td>3.1.6</td>
<td><strong>Last date for submission of written queries for clarification:</strong></td>
<td>All queries should be received by Invest India not later than the date prescribed in Schedule 1. A bidder seeking any clarification should send an email to the contact person mentioned in Schedule 1 in the below format only</td>
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<tr>
<td>3.1.7</td>
<td><strong>Last date and time for receipt of bids:</strong></td>
<td>The bids should be addressed to the Addressee and should be received at the Address by the date and time stipulated in Schedule 1. Bids received after the stipulated date and time will not be opened and will be returned unopened.</td>
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<tr>
<td>3.1.8</td>
<td><strong>Opening of Prequalification proposal:</strong></td>
<td>The prequalification proposal shall be opened at the time and on the date prescribed in Schedule 1.</td>
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<td></td>
<td><strong>Pre bid conference:</strong></td>
<td>The pre bid conference shall be held at the time and on the date prescribed in Schedule 1.</td>
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<tr>
<td>3.1.9</td>
<td><strong>Declaration of the successful bidders for Commercial bid</strong> – Shall be published on <a href="http://www.investindia.gov.in">www.investindia.gov.in</a> at the time and on the date prescribed in Schedule 1.</td>
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<tr>
<td></td>
<td><strong>Opening of Commercial bid</strong> – Commercial bids shall be opened at the time and on the date prescribed in Schedule 1.</td>
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<tr>
<td>3.1.10</td>
<td><strong>Process of empanelment:</strong></td>
<td>The empanelment of Technology Providers shall follow a three stage process</td>
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<tr>
<td></td>
<td>Stage 1 - Prequalification. The bidders to this RFE should meet the prequalification criteria as set out in Section IV.</td>
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<td></td>
<td>Stage 2 – Technical evaluation as described under Technical Evaluation of Section IV.</td>
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<td></td>
<td>Stage 3 - Commercial bid opening and empanelment: Commercial bids of only those bidders qualifying in Stage 2 and meet the minimum technical marks shall be opened as per the Commercial bid evaluation criteria set out in Section IV.</td>
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<tr>
<td>3.1.11</td>
<td><strong>Others</strong></td>
<td></td>
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<tr>
<td></td>
<td>a) During prequalification and technical evaluation of bids, INVEST INDIA, may at its discretion, seek clarifications from the bidders on their bids and the</td>
<td></td>
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</tbody>
</table>
bidders are required to respond within the time frame prescribed by INVEST INDIA.

b) At any time prior to the prescribed last date for receipt of bids, INVEST INDIA reserves the right to modify the RFE. The amendments and modifications to the RFE shall be notified on the INVEST INDIA website (www.investindia.gov.in), which shall be binding on the bidders. Bidders are requested to frequently visit the website of INVEST INDIA for updates.

c) Bids from a consortium of agencies are not acceptable.

d) The bids prepared by the bidders and all correspondence and documents relating to the bids exchanged between the INVEST INDIA and the bidders shall be in English language.

e) Commercials in any form or by any reason before the opening the Bids should not be revealed, failing which the offer shall be liable to be rejected.

f) Bids received with Man month rate quoted as zero or at incredibly low rates/high rates compared to the generally prevalent industry rates for similar category of services or rates quoted by most of the bidders for any resource category shall be rejected and the EMD forfeited.

Documents comprising the bids

The bids prepared by the bidders shall comprise and conform to the following Standard forms:

Prequalification and Technical proposal

PRE-QUAL FORM- 1- Prequalification Proposal Submission Form

PRE-QUAL FORM -2-Bidders’ Organization and experience

TECH FORM-1: Bidder’s Experience in activities (as mentioned in Scope of work)

TECH FORM-2: Summary of Team Composition

TECH FORM-3: Curriculum Vitae

Commercial bid

COM FORM- 1- Commercial Bid Submission Form

COM FORM- 2-Summary of Costs of Resources
Procedure for submission of bids

a) The bidders are advised to study this RFE document carefully before participating. It shall be deemed that the bid has been submitted by the bidders after a careful examination and full understanding of its implications.

b) The bids should be received in one large envelope (the Bid cover) which should be super scribed with the words “Request For Empanelment of Technology service providers”:

The bid cover should also clearly indicate the name, address and telephone number of the bidder. The bid cover should contain the following two envelopes:

- **EN-01 – EMD, Pre-qualification and Technical proposal**: This envelope should be sealed and superscripted “Prequalification and Technical proposal- Request for Empanelment of Technology service provider”. This envelope should contain two hard copies of the Pre-qualification and Technical proposal marked as ‘ORIGINAL’ and ‘COPY’ duly bound with all supporting documents and the Demand Draft/Bankers’ cheques for the RFE.
- **EN-02 - Commercial bid**: This envelope should be sealed and superscripted “Commercial bid- Request for Empanelment of Technology service provider”. This envelope should contain one hard copy of the Commercial bid marked as ‘ORIGINAL’ containing all the Documents comprising the Commercial bid.

c) Each envelope should indicate the Name, address, telephone number, email id and fax number of the bidder.

d) Bidders shall sign and seal the bid with the exact name of the Company/Firm.

e) Prequalification bid containing commercial information shall be declared non-responsive and shall be rejected.

f) Other conditions
   - Bidders should not contact Invest India on any matter relating to its bid from the time of bid opening till the empanelment is finalized and notified.
   - The bidder should be registered with the Tax department and carry a valid PAN.

g) Disqualification – Invest India may at its sole discretion and any time during the evaluation process disqualify any bidder, if the bidder:

   - Makes misleading or false representation in the forms, statements and attachments submitted in proof of the statements or eligibility criteria.
   - Exhibits a record of poor performance such as abandoning work, not completing the contractual obligations, inordinately delaying completion or financial failures, etc in any project in the preceding three years.
   - Submits a bid that is not accompanied by required documentation or is non-responsive.
   - Fails to provide clarifications related to the bid, when sought
   - Submits more than one proposal or submits bid in a consortium
   - Is declared ineligible by the Government of India/ State/Union Territory Government for corrupt and fraudulent practices.
Section IV - Evaluation Criteria and Empanelment

Prequalification criteria

Bidders applying to be empaneled are expected to meet the following prequalification criteria. Bidders failing to either meet these criteria or not furnishing the requisite supporting documents/documetary evidence is liable to be summarily rejected. Invest India shall evaluate the prequalification proposal with reference to the information contained in Standard Form PRE-QUAL FORM 2 and other supporting documents furnished.

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Pre-qualification Criteria</th>
<th>Supporting documents to be furnished</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>The bidder should be a Company registered in India under the Companies Act 1956/2003 or a partnership registered under the LLP Act 2008 with their registered office in India for the last three years. For start-ups as defined by Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Govt. of India, Bidders must be a company registered in India under the Companies Act 1956/2013 or a Partnership registered under Limited liability Partnership Act 2008 with their registered office in India.</td>
<td>Certificate of Incorporation/Registration</td>
</tr>
</tbody>
</table>
| 2     | **Category 1** –  
  The annual turnover of Bidder is at least Rs. 100 crores (Rupees Hundred crores) in FY 2017-18  
**Category 2** –  
  The annual turnover of Bidder is at least Rs. 5 crores (Rupees Five crores) but less than 100 crores (Rupees Hundred crores) in FY 2017-18  
  DIPP recognized Startups will be exempted for prior turnover clause | Audited/Certified Annual Financial Statements and Annual Report for the financial year 2017-18. |
| 3     | **Category 1** -  
  The bidder should have successfully completed at least 10 assignments of similar nature, which include work on at least 6 (No.1 to No.6) of the activities listed in the scope of work (in Section II) in the last one year.  
**Category 2** -  
  The bidder should have successfully completed at least 5 assignments of similar nature, which include work on at least 6 (No.1 to No.6) of the activities listed in the scope of work (in Section II) in the last one year  
  DIPP recognized Startups will be exempted for prior experience clause | Work Orders for experience cited |
<table>
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<tr>
<th></th>
<th>Category 1 -</th>
</tr>
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<tbody>
<tr>
<td></td>
<td>The bidder should have at least 500 skilled manpower specializing in executing various activities in the defined scope of work.</td>
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<td></td>
<td>Category 2 -</td>
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<tr>
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<td>The bidder should have at least 25 skilled manpower specializing in executing various activities in the defined scope of work.</td>
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</table>

Certificate from the HR/ head of the Firm

Note: To avail the benefit of exemption from prior experience, prior revenue and EM Startup shall provide a copy of certificate issued by DIPP.
Technical Evaluation

The Technical Evaluation would happen on the basis of bidder’s relevant experience and key personnel as described under:

<table>
<thead>
<tr>
<th>S.N.</th>
<th>Parameters</th>
<th>Marks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Number of years of experience of the firm/bidder</td>
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<td></td>
<td>• &gt;3 and &lt;= 5 years (5 marks)</td>
<td>10</td>
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<tr>
<td></td>
<td>• &gt;5 and &lt;=7 years (7 marks)</td>
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<td></td>
<td>• &gt; 7 years (10 marks)</td>
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<tr>
<td>2.</td>
<td>Experience of similar nature of services specified in scope of work (Section II) within last 5 (Five) years</td>
<td>20</td>
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<td>Out of the types of services listed, for each type of service 2 marks will be awarded, upto a maximum of 20 marks. If a firm/bidder has experience in all the services specified in scope of work (Section II), it will get 20 marks.</td>
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<tr>
<td>3.</td>
<td>CVs of professionals to be deployed for the assignments (to provide at least 5 CVs)</td>
<td>30</td>
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<td></td>
<td>• Quality of personnel (qualifications, experience, skills and competencies) – At least 2 years of experience</td>
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<td></td>
<td>• Dedicated certified project managers- PMP Trained/Certified Scrum Master/PGDM/MBA</td>
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<td>4.</td>
<td>Strategy: Approach and Methodology including but not limited to the following:</td>
<td>40</td>
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<tr>
<td></td>
<td>• Proposed project management methodology</td>
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<td></td>
<td>• Proposed solutions for incorporating new technologies such as Artificial Intelligence, Machine Learning etc. into exiting/new products</td>
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<td></td>
<td>• Designing and creative capabilities</td>
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<td></td>
<td>• Innovative enhancements to improve user engagement on existing platforms</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Proposed solution to integrate and leverage existing technology platforms owned by Invest India</td>
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</table>

Bidders exempted from prior experience will be evaluated out of maximum marks of 70.

For each of the project, the bidder should provide Work Order/ other support documents for experience cited.

The minimum technical cut-off to qualify is 80% of maximum marks.
Commercial bid opening and empanelment

The commercial bids should include the following details:

1. Cost per resource per month – these rates should be blended rates offsite/online (minimum experience personnel at least 2 years, mean experience of entire team on project should be within 3-5 years)
2. Cost per Project Manager per month
3. Annual cost for maintenance support

Invest India shall evaluate the Commercial bids with reference to the information provided in the Standard Form FORM 2 under the Category 1 and Category 2 separately. For each Category, the Commercial bids of only those bidders who qualify the Pre-qualification and scores minimum 80% of maximum marks, as the case may be under the Technical Evaluation shall be opened. For each category, the bid containing the lowest ‘Total Resource Cost for Technology Services’ (as per FORM 2) shall be declared as the lowest evaluated commercial bid for providing Technology Services (L1) for that Category. The rates quoted by the L1 bidder for the various resources (as per FORM 2) shall be accepted as the tender rates for providing Technology Services. In order to create a panel, the other technically qualified bidders shall have to match the tender rate for providing technology service (the L1 rates for the various resources as per FORM 2). All the technically qualified bidders who match the tender rates for providing technology service shall be declared as qualified for empanelment as Technology Service Provider. Invest India shall correct any computational errors in the Commercial bid and in case of dispute between the amounts expressed in words and figures, the former shall prevail.

Upon completion of the RFE process, the Invest India shall compile a database of all the eligible and qualified Technology Service providers under the two Categories indicating the Man-month rate for the various resources as finalized in this RFE, which shall be communicated to all the eligible and qualified Consultants.
Section V - Terms and conditions of Empanelment

Post empanelment process

a) The empanelment shall initially be for a period of three(3) years subject to performance and on mutually agreed terms.

b) The ‘Man month rate’ of the various resources (as finalized in this RFE) of the Firms/Companies that are empaneled shall be firm and remain valid during the period of empanelment.

c) The ‘Man month rate’ quoted for year 1 will be subject to an escalation of 5% (five percent) subsequently for each consecutive year on compounding basis.

d) INVEST INDIA may then engage the empaneled Technology Service Providers for providing services. It is expected that:

- For each engagement / assignment INVEST INDIA would specifically define the scope of engagement, which may include components beyond the defined scope in this RFE and call for a Limited Tender to the Empaneled agencies under the defined Categories.

- Upon receipt of these Limited Tenders, the empaneled agency shall be required to submit Technical Proposal to define the Understanding of the Scope of Services, Approach & Methodology, Number of Resources required at various levels and Proposed Timeline for undertaking the study.

- The Technical Proposal submitted by the Empaneled agencies shall be evaluated by the Technical Evaluation Committee (TEC).

- The Empaneled agencies shall be invited to make a technical presentation in front of TEC, in which the Bidder’s perspective on understanding the scope, approach and methodology, deliverables and time frame required will be presented.

- The final decision of the Man-month Effort shall rest with the TEC.

- Based on the technical proposals and presentations, technical scores shall be given by the TEC and the Bidder with the highest technical marks will be invited to execute the assignment at the determined Man-month Effort and empaneled rates.

- The payment terms, penalties for delays in completion of the Project shall be finalized for each project while awarding the work order/ Contract.

- The Out-of-Pocket expenses, if any, shall be decided separately on project to project basis.
Terms and conditions

- The Registered Firms/Companies who have expertise and specialization in providing Technology services shall be empaneled only.
- Applicants should not be blacklisted by any Central or State Government institution.
- The Registered Firms/Companies shall maintain complete confidentiality of all cases referred to them and shall not disclose any information to any unauthorized person in any form without prior permission from Invest India.
- Selected Firms/Companies will have to sign a Non-Disclosure and Confidentiality clause with Invest India.
- Selected Firms/Companies are not guaranteed work.
- Invest India will evaluate proposals received and do their due diligence before empanelment. The Executive Council formed under the Invest India will select Firms/Companies for Empanelment.
- Invest India may propose fixed formats for preparation of reports at any time which the selected Firms/Companies will have to adhere to.
- Invest India has the right to expel any selected Firm/Company at their discretion. Any company which is found to deliver unsatisfactory work may not be liable to receive payment(s) for that particular work.
- Termination of empanelment: Invest India may at any time terminate the empanelment by giving a written notice to the firm/company without any compensation if the empaneled firm/company becomes bankrupt or otherwise insolvent or in case of dissolution of the firm or winding up of the company, provided that such termination will not prejudice or effect any right of action or remedy, which has accrued thereafter to Invest India. The empanelment shall also be terminated in case of breach of any of the terms and conditions of empanelment.
- No claim certificate: The empaneled firm/company shall not be entitled to make any claim, whatsoever, against the Invest India under or by virtue of or arising out of the empanelment nor will the Invest India entertain or consider any such claim for the jobs accepted post empanelment.
- Confidentiality: The empaneled firm/company and their personnel shall not, either during the term or after expiration of this empanelment, disclose any proprietary or confidential information relating to the services, contract or business or operations of the Invest India, without the prior written consent of the Invest India.
- Force Majeure: For the purpose of this clause, ‘Force Majeure’ shall mean an event that is unforeseeable, beyond the control of the parties and not involving the parties’ fault or negligence. Such events may include acts of the Government either in its sovereign or in its contractual capacity, war, civil war, insurrection, riots, revolutions, fire, floods, epidemics, quarantine, restrictions, freight, embargoes, radioactivity and earthquakes. The empaneled firm/company shall not be liable if the delay in the discharge of its obligations under this agreement is the result of an event of Force Majeure as defined above.
- If a Force Majeure situation arises the empaneled firm/company shall promptly notify to the Invest India in writing of such conditions and the cause thereof. Unless otherwise directed by Invest India in writing, the empaneled firm/company shall continue to perform its obligations under this Agreement, as far as it is reasonably practical and shall seek all reasonable means of performance not prevented by the Force Majeure event.
- Arbitration and jurisdiction: Invest India and the empaneled firm/company shall make every effort to resolve amicably by direct negotiation any disagreement or dispute arising between them. If any dispute arises between the Invest India and the empaneled firm/company not covered by this agreement such dispute shall be referred to three arbitrators, one each to be appointed by each party and the third to be appointed by the DIPP Secretary, Department of Industry Policy & Promotion, Ministry of Industry and Commerce, Government of India. The award of the Arbitrators shall be binding upon the parties to the dispute. Such arbitration shall be governed by the provisions of the Indian Arbitration Act, 1996. The arbitration proceedings shall be held in New Delhi.
To: XXXXXXXXXXXXXXXXXXXX,

Address: XXXXXXXXXXXXXXXXXXXX,

Subject: Submission of the Pre qualification Proposal for empanelment with Invest India as Technology Service Provider

Dear Madam / Sir:

We, the undersigned, offer to provide Technology Services in accordance with your Request for Empanelment dated -------- and our Proposal. We are hereby submitting our Proposal, which includes this Pre-Qualification Proposal and the Commercial bid sealed in separate envelopes.

We hereby declare that all the information and statements made in this Pre-Qualification Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We agree to abide by all the terms and conditions of the RFE document.

We understand you are not bound to accept any proposal you receive.

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm:

Address:

Location: _______________________________ Date: ______________
## PRE-QUAL FORM-2: BIDDERS’ ORGANIZATION AND EXPERIENCE

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Pre-qualification Criteria</th>
<th>Supporting Documents to be Furnished</th>
<th>Compliance (Yes/No)</th>
<th>Supporting Document Reference (with page no)</th>
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</table>

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm:

Address:

Location: __________________________ Date: _______________
TECH FORM-1: BIDDER’S EXPERIENCE

- Using the format below, provide information on each assignment for which your firm was legally contracted for carrying out Technology services as requested under this assignment.

- Firm should provide all the details (including documentary evidence like copy of work order/ contract document/ completion certificate from customer/ other customer testimonials) as required in the form.

- All fields in the format are mandatory. In case of absence of information, the evaluation committee shall consider the information unresponsive for that credential and continue with the evaluation.

<table>
<thead>
<tr>
<th>Client Name</th>
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<tbody>
<tr>
<td>Address</td>
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<tr>
<td>Project Title</td>
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<tr>
<td>Start Date</td>
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<td>End Date</td>
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<td>Location of project</td>
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<tr>
<td>Value of fees received by the Bidder (in Rs.)</td>
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<tr>
<td>Narrative description of the project</td>
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<tr>
<td>Description of actual services provided by your staff within the assignment and areas in which it was provided.</td>
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<tr>
<td>S.No</td>
<td>Proposed Position</td>
</tr>
<tr>
<td>------</td>
<td>-------------------</td>
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</table>
FORM TECH 3: CURRICULUM VITAE

1. Proposed Position:

2. Name of Firm:
   [Insert name of Bidder proposing the staff]:

3. Name of Staff:
   [Insert full name]:

4. Date of Birth:

5. Education:
   [Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]

6. Membership of Professional Associations:

7. Countries of Work Experience:
   [List countries where staff has worked in the last ten years]

8. Languages: [For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]

9. Employment Record:
   From [Year To Year]
   Authority:
   Positions held:

10. Detailed Tasks Assigned:
    [List all tasks to be performed under this Assignment/job]

11. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned
COM FORM-1: COMMERCIAL BID SUBMISSION FORM

(To be submitted on the letter head of the bidder)

To: XXXXXXXXXXXXXXXXXX,
Address: XXXXXXXXXXXXXXXXXXXXX,

Subject: Submission of the Commercial bid for empanelment with Invest India for providing technology services

Dear Madam / Sir:

We, the undersigned, offer to provide Technology Services in accordance with your Request for Empanelment dated ----- ----- and our Proposal. We are hereby submitting our Commercial bid sealed in a separate envelope.

Our Commercial bid shall be binding upon us for the bid validity period of 90 days as stipulated in the RFE document.

We hereby declare that all the information and statements made in this Commercial bid are true and accept that any misinterpretation contained in it may lead to our disqualification. We agree to abide by all the terms and conditions of the RFE document.

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm:

Address:

Location: ____________________________ Date: ________________
COM FORM-2: SUMMARY OF COSTS OF RESOURCES- Technology Service Provider

a) Tax and expenses shall be outside the Resource Cost and should not be included in the above table.

b) Tax shall be billed at prevailing Government rate.

c) The Out-of-Pocket expenses if any shall be decided separately on project to project basis.

d) For consideration of their bids, bidders shall have to quote for all the above Resource categories.

e) The man month rate quoted for year 1 will be subject to an escalation of 5% (five percent) subsequently for each consecutive year on compounding basis.

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm:

Address:

Location: ____________________________ Date: ______________