

Andhra Pradesh Export Promotion Policy

PREAMBLE

Based on global export trends and in recognition of the importance of exports as an engine of economic growth, the Government of Andhra Pradesh sees exports as a priority area for development of the State. Keeping the view of the projection of India's exports, the Government of Andhra Pradesh proposes to set an export target in line with its state's target of achieving a sustained double digit economic growth. Our export policy focuses not only on the measures to identify new markets and developing new exportable products as per international standards but also to enhance the entire trade ecosystem of the state and support Government of India in achieving its export target of USD 900 billion by 2020. Export profile of the state is as follows:

Codes	Product group	2016-17 (In INR Crores)
1	Agriculture & Agro based and Forest Products	13,540
2	Leather, animal and Marine Products	13,980
3	Mineral & Mineral Products	34,900
4	Handloom and Textiles	50,830
5	Handicrafts and Carpets	1,890
6	Drugs & Pharmaceuticals and Allied chemicals and Plastics	2,818
7	Engineering Items	14,780
8	Electrical & Electronics parts	1,210
	Total	80,460

POLICY APPROACH

1 Policy Vision

“To make Andhra Pradesh as the best Export Hub of country by creating the world-class export infrastructure, enabling environment of best coordination with national level Export institutions, also by way of exploring new potential markets and innovative products with optimum utilization of resources”

2 Policy Objective

- i. Providing an effective, proactive and supportive Institutional mechanism for the rapid growth of exports
- ii. Identify new markets and leverage India's trade agreements with developed/developing countries to build a healthy economic trade relationships
- iii. Operationalizing sustainable medium term Export Promotion Sectoral Strategies
- iv. Building effective and competitive Export Infrastructure
- v. Ensuring overall sustainable and inclusive double digit revenue growth from Exports

3 Policy Targets:

- i. Double the revenue generated through exports from the base year 2016-17 with its value of exports of INR 80,500 crores to INR161,000 crores by 2022-23
- ii. Create additional employment opportunities for 5 Lakh citizens by 2022-23

4 Policy Validity:

The policy will be valid for a period of 5 years from the date of notification

5 Strategy & Thrust Focus Area:

In order to achieve the set objectives, the following strategy will be adopted.

- i. To strengthen state's association with Export Promotion Councils, International trade bodies, FIEO (Federation of Indian Exports Organization), ITPO (India Trade Promotion Organization), NCTI (National Centre for Trade Information and Product Sectoral Associations).
- ii. To provide E-Governance support to exporters in Andhra Pradesh.
- iii. To create a strong analytical database on market potential for exports and develop new markets for exporters in Andhra Pradesh.
- iv. To promote Public-Private initiative in developing competitive export infrastructure.
- v. To setup an institutional mechanism in the State for promoting exports like State Level Export Promotion Council, State Level Export Promotion Committee and District Level Export Promotion Committee.
- vi. To identify sector specific support key performance indicators and support measures required for acceleration of exports in sectors in which the State has competitive advantages and to encourage them in consultation with the concerned sectoral association.

GoAP has focused on the following high growth export potential areas

1. Shrimp and other Marine products

2. Processed food products
3. Spices, Horticulture and Agriculture products
4. Engineering goods exports
5. Mineral & Mined products
6. Pharmaceuticals
7. Textiles and Garments

POLICY FEATURES

Incentives to Sectors

1 Shrimp and other Marine products Sector:

i. Traceability of Seafood Growers

A tracing mechanism would be in place to track, test and certify the seafood produce from the state at 3 levels namely:

- Farm Level: Quality checks on Anti-biotics content and other resistance enhancers to be done at farm level
- Hatcheries Level: With focus on importing countries quality requirement, testing will be done.
- Port Level: Export quality produce arriving at port for final dispatch should be tested for all quality related parameters. Government should establish scientific labs to test and certify sea food produce at this final stage before it departs to exporting countries.

ii. Capital Subsidy:

Subsidy to an extent of 35% for setting up of cold storages/chain for Marine exports, limited to INR 5 crore. (Other sector cold chains subsidy are provided in the food processing policy)

iii. A feasibility study on permitting treated waste water from marine farms to drainage would be carried out.

iv. State Govt. will seek support of Central Govt. for reduction of GST rates from present 18% to 5%.

v. Reduction of Power charges by Rs. 3.5/unit (as per Food Processing Policy, a subsidy of Rs. 1.5/Unit is provided) for cold chain and marine processing units.

2 Mineral & Mined Products Sector:

i. State to organize 'Rayi-Fair' a buyer seller meet on annual basis.

ii. Ease of doing Exports- A single window platform for obtaining mining permits and environmental clearances from various department will be facilitated

iii. Infrastructure

- Power Tariff: Rs. 1.5/unit to be subsidized
 - Water Charges: 10% of water charges levied to be reimbursed as subsidy
 - Avenues to build rail and road connectivity to reduce logistics costs would be explored on PPP basis.
- iv. State Govt. will strive to support in their representation to central Govt. for reduction of GST rate which is presently 12%.

3 Spices, Horticulture and Agriculture Sector:

i. Encouraging Growth of Pepper & Turmeric

Along with Coffee, Black Pepper and Turmeric cultivation are to be promoted in Arakku valley. International Organization support (WTO) to be sought to build center of excellence units in the valley

Feasibility study to setup central processing unit for processing coffee, pepper and turmeric are to be studied with support from key institutions such as from IISR (Indian Institute of Spices Research), Kerala

ii. Logistics Support

For transporting export products from Arakku valley to Vizag Port, 50% of road transport charges incurred for transporting would be reimbursed with a ceiling of 10 lakhs/unit for a period of 5 years from the date for their first export.

iii. Marketing Assistance:

Reimbursement of 75% of the space rent with a ceiling of 2 lakh per year for maximum of 10 export products manufacturing units for setting up stalls to extend their business interests in national/international exhibitions and conferences

4 Engineering Goods Sector

i. Capital Subsidy on Machinery

An additional 5% capital subsidy over and above the % of capital subsidy granted in IDP would be provided on machinery used for export engineering goods

ii. Power subsidy

Power Subsidy of 5% more and above IDP would be provided to engineering goods manufacturer.

iii. Skill Development

50% Reimbursement of cost involved in skill upgradation and training local manpower limited to ₹10,000 per person. The cost to be equally borne by Sectoral Associations and Export Promotion bodies along with state Govt.

5 Pharmaceuticals Sector

i. Capital Subsidy

Apart from the capital subsidy provided for this sector in IDP, an additional 5% capital subsidy would be provided if the units are promoting exports

ii. Financial incentive for R&D

GoAP proposes a matching contribution of up to ₹ 25 lakhs for pharma related projects of public importance where an equal amount has been funded by private/public sector companies. The research outcomes will be reviewed by Govt.

6 Textiles & Garments Sector

i. Skill Development

Special skill development training would be provided through DICs for enhancing the skills required in the sector. The training will be focused on Bleaching, Dyeing, and Tailoring etc.

Common Fiscal Incentives to Major Export Sectors

1. Export Subsidy

Any exporter who achieves double the value of exports over the previous year, would be reimbursed with 1% of their export value limited to Rs 20 lakhs

2. Reimbursement of Land Cost

25% of land cost limited to Rs.15.00 Lakh will be reimbursed to the Export Oriented Units located in IE/IDA/IPs for General Category. In case of BC & SC/ST Enterprises, reimbursement will be 50 % limited to Rs.25.00 lakh

3. Reimbursement of Land Conversion Charges

25% land conversion charges from agriculture use to industrial use, limited to Rs.15.00 lakh will be reimbursed to Export Oriented MSMEs

4. Reimbursement of Space Rent for MSMEs

50% space rent subsidy would be provided (upto a maximum ₹ 2 Lakh) on actual rent paid by MSMEs for participation in Industrial Exhibition in foreign countries after certification by ITPO, New Delhi or the Export Promotion Councils. In case if the Exhibition / Trade fair is held within India, 50% of space rent subsidy to MSMEs limited to Rs 50,000/- would be provided.

Boosting Export Infrastructure

Adequate Infrastructure in Ports

The State Government will take steps for the improvement of the physical infrastructure in the ports. It would pursue with Central Govt. for developing the following port related infrastructure requirements:

i. Civil Infrastructure

- a. Undertake a detailed study along with Vizag port trust to improve the berthing facilities for cargo vessels
- b. Along with railways conduct studies to lay new rail tracks for transporting bulk cargos to and from vessels
- c. Relay damaged/worn roads and build RCC platforms inside and around ports.
- d. Assist in developing hygiene infrastructure as may be required inside the ports and also near the ports.

ii. Mechanical & Transport Infrastructure

Interest subsidy on the term loan taken on the fixed capital investment in excess of 3% per annum subject to a maximum reimbursement of 9% per annum for persons assisting in transporting export products

iii. Incentive for Reefer Vehicle

Refrigerated trucks of smaller capacity (vehicle of 1 Metric ton capacity) with new technologies would be eligible for obtaining 50% of cost of vehicle with max cap of 2 L if these vehicles are exclusively used for marine exports.

iv. Marine Infrastructure

Coordinate with Ministry of Shipping and Indian Port Association and take appropriate measures to bring in mother ships vessels travelling to USA and Europe from AP ports. Support the ports in obtaining relevant approvals if any required to build new anchorages, channels, berths and dredges

v. Storage Infrastructure

- a. Develop govt owned/operated open storage yards and godowns for storage of exportable products near ports
- b. For Agri sector, Warehouse in the Kakinada area would be renewed with construction of new houses with mechanized loading and unloading.
- c. For Banana, There is need for export pack house facility in Rayalaseema region where G9 banana is grown on a large scale which can be exported in huge volumes. There are no storage facilities for Banana

2. Establishing Raw Material Banks

Availability and cost of raw material can be a major constraint for manufacturers. To ensure timely supply of quality raw materials to producers, raw material banks can be set up by the Department of Industries. These raw material banks can supply the required raw materials to MSME units as and when required.

Ensuring Raw material availability for following sectors:

- a. Marine: Good quality shrimp feeds are required to be available at cheaper rates with continuity of supply. Government of Andhra Pradesh would set up animal feed supply depot in Vizag district
- b. Textile: Good quality dyes and chemicals are to be made available at affordable rates for weavers producing handlooms in AP. Govt dye and chemical supply depots would be setup in Chittoor, Guntur, Krishna, Machilipatnam, and in East Godavari.
- c. Handicrafts: Lepakshi as nodal agency would be examined for sourcing and supply of raw materials (lace, color threads, velvets etc.)

3. Warehousing and Container Facilities and Air Cargo Facilities:

The State Government will take steps to set up ICD/Dry port facilities with the assistance of the Government of India at the export centers so that there are no difficulties in cargo storage, customs clearance and container availability at these locations. Air cargo terminals will also be planned in key airports in the state.

4. Easing Load Carrying Limits on Roads :

Lorry load to be discussed: RTO imposes heavy penalties on exporting trucks if they are found to exceed their load carrying limits. These penalties and subsequent time delays causes' tremendous loss to the exporters, they need Govt. support to get load clearances and new allowable load carrying limits for export trucks are to be set by transport department.

5. Creating towns of export excellence:

Presently, only Vishakhapatnam and Bhimavaram have been notified as Towns of Export Excellence (TEE) for Seafood products. The State Govt shall co-ordinate with various other State Departments and identify the other towns that could be notified as TEE and pursue with DGFT for notification of such Towns

Access to International Markets

1. New Product Development

Strategy to identify primary and secondary sector exportable products is to be developed. New innovative technology based product manufacturing are to be focused for tapping new potential export markets

2. Access to New Countries

AP Ports currently have direct lines with Japan, Korea and China, Need to establish lines with key countries such as US and Europe

Quality & Standards

1. Setting up Quarantine Labs:

Aquatic Quarantine Facility (AQF) is being established in Vizag port by MPEDA. Similar facilities are to be established in other ports.

2. Establishment of NABL Accredited Labs

Quality Testing Labs/ infrastructure facility should be strengthened by upgrading existing labs and by establishing new world class testing labs throughout the coastal areas through PPP mode. Edible items testing facilities are to be developed at Nellore

Skill Development

1. Export Inspection council

Export inspection council is to be setup in Vijayawada to train unemployed youths on pre-export inspection and on procedures to receive provision of certification for peanut and peanut products, Fish and Fishery products, animal casings, feed additives, basmati rice, crushed bones, Gelatin Ossein, Crushed bones etc.

2. Sanitary and Phyto Sanitary Standards Compliance

- a. To impart trainings to improve production of products as per Sanitary and Phyto sanitary standards/export certifications and also conduct special trainings on Good Agricultural practices and Integrated Management Practices for exporters from state
- b. 67 Pesticides are banned in EU,US, Japan, and other nations. But still these are used in India (for ex: Carbosulfan, Chlorpriphos, aflatoxin, endosulfan and quinalphos). Awareness sessions can be organized in this regard.

3. FSSAI Labs

Officials are to be trained on the latest CODEX Alimentarius standards. These officials to conduct trainings to the food processing exporters in the state.

Export Promotion

1. Conduct District Level Awareness Program

Govt. should initiate various programs and workshops at district level to create awareness among people about exports

2. Establish 'Invest AP Desk'

Establish export promotion desk in AP Bhavan, New Delhi and opening trade centres in metro cities and embassy offices of foreign countries

3. State Export Promotion Council:

A State Export Promotion Council to be headed by Hon'ble Chief minister would be set up. This council will have members from Commodity Boards, Export Promotion Councils, Chambers of Commerce & Industry. The role of the Council shall, inter alia, include:

- a. Assisting exporters in understanding and leveraging the export policies and export assistance schemes of the State and Central Government
- b. Building a statistical database for exports and imports from the State
- c. Providing commercially useful information to exporters through market research, and identification of key markets and products.
- d. Providing guidance to exporters on matters such as standards, certification, export finance, insurance, etc.
- e. Providing support for promotional activities such as external publicity, participation in fairs and exhibitions, promotion of exclusive exhibitions and trade fairs of specific products
- f. Coordinating the working of all institutions engaged in supporting international trade within the State
- g. Identifying the need for export related training and capacity building, and liaison with DGFT and industry chambers for facilitating these initiatives.

4. Ease of Doing Exports (Procedural Simplifications):

Government of Andhra Pradesh will seek to reduce procedural formalities for export transactions by way of faster processing of export-related documents by different agencies of the State Government, reduction of procedural formalities for export transactions and speedy redressal of exporters' grievances etc. through the State Export Promotion Council.

GoAP to also undertake a study to identify the possibilities of Integration of SWIFT program (Single Window Interface for Trade) system with the state's Single desk portal

5. Export Promotion Performance Measurement System

A quantitative performance (KPI's) based system would be developed for measuring the effectiveness of the strategies for export promotion.

- The parameters for assessment could include extent of utilization of common testing and certification facilities
- Number of firms seeking assistance from the proposed APEPC

- Training and capacity building activities undertaken by APEPC
- Number of branded products assisted / marketed through the brand equity fund, support provided by the State for compulsory certifications, etc.

6. Award for Excellence in Exports:

In line with the export awards given by Government of India, Government of Andhra Pradesh will award exporters from the State for their excellence in exports. Major export awards like Best Exporter Award and Award for Quality can be proposed. The State Government can seek assistance from organizations like FIEO for selecting the award winners.

7. Establishing Corpus Fund:

Proposing a corpus fund of 50 crores to build common facilities for the exporters and a Market Development Fund

8. Collaborating with APTDC

Co-developing export promotion by collaborating with tourism department and placing awareness resources at tourism desks in various cities would be explored

Annexure 1:

Addresses of foreign countries Embassies in India

<p>Australian Consulate in India</p> <p>Australian High Commission in New Delhi, India Australian Compound, No. 1/50 G Shantipath, Chanakyapuri, PO Box 5210, New Delhi 110-021, India, +91 11 4139 9900</p>
<p>Austrian Consulate in India</p> <p>Consulate of Austria in Chennai, India c/o Kothari Buildings , 115 Mahatma Gandhi Salai, Chennai 600034, India, (+91) (44) 2833 4501 / 2, auscon_chen@yahoo.co.in</p>
<p>Canadian Consulate in India</p> <p>High Commission of Canada in New Delhi, India 7/8 Shantipath, Chanakyapuri, P.O. Box 5207, New Delhi 110 021, india, 91 (11) 4178-2000, http://www.india.gc.ca</p>
<p>Chinese Embassy in India</p> <p>Chinese Embassy in New Delhi, India 50-D, Shantipath, Chanakyapuri, 91-11-26112345, http://https://embassy.goabroad.com/embassy/edit/7419, chinaemb_in@mfa.gov.cn</p>
<p>French Embassy in New Delhi, India</p> <p>Embassy of France in New Delhi, India 2/50-E Shantipath Chanakyapuri, New Delhi 110 021,[91] (11) 2419 6100, http://www.france-in-india.org, webmaster@france-in-india.org</p>
<p>German Embassy in New Delhi, India</p> <p>German Embassy in New Delhi, India No. 6/50G, Shanti Path, Chanakyapuri, 110021, (0091-11) 44199 199, http://www.new-delhi.diplo.de/Vertretung/newdelhi/en/02/Embassy.html, info@new-delhi.diplo.de</p>
<p>Greek Embassy in New Delhi, India</p>

<p>Embassy of Greece in New Delhi Dr S. Radhakrishnan Marg, Chanakyapuri, New Delhi 110021, (009111) 26880700 ,gremb.del@mfa.gr</p>
<p>Hungarian Embassy in New Delhi, India</p> <p>Embassy of Hungary in India 2/50-M, Niti Marg, Chanakyapuri , New Delhi – 110021, (91) 2611-47-37, http://www.mfa.gov.hu/emb/newdelhi, mission.del@mfa.gov.hu, consulate.del@mfa.gov.hu</p>
<p>Indonesian Embassy in New Delhi, India</p> <p>Embassy of Indonesia in New Delhi, India 50-A, Chanakyapuri, Kautilya Marg 110021 , New Delhi, India, (91-11) 2611-8642 to 46, iembassy@giasdl01.vsnl.net.in</p>
<p>Italian Embassy in New Delhi, India</p> <p>Embassy of Italy in New Delhi, India 50-E, Chandragupta Marg, Chanakyapuri, New Delhi-110 021, India, +91 11 2611 4355, http://www.ambnewdelhi.esteri.it , visti.ambnewdelhi@esteri.it</p>
<p>Japanese Embassy in India</p> <p>Embassy of Japan in New Delhi, India 50-G, Chanakyapuri, 110021, (+91-11) 2687-6564, 2687-6581, http://https://jp.usembassy.gov, Overseas@jpn-emb.tokyo</p>
<p>Malaysian Consulate in New Delhi, India</p> <p>High Commission of Malaysia in New Delhi, India 50-M, Satya Marg,, Chanakyapuri,, 110 021 - New Delhi, +91-11-24159300, http://www.kln.gov.my/perwakilan/newdelhi, mwdelhi@kln.gov.my</p>
<p>Mauritian Embassy in New Delhi, India</p> <p>Embassy of Mauritius in New Delhi, India 5, Kautilya Marg Chanakyapuri, New Delhi 110021 India, +91 11 24102161 or +91 11 24102162, mhcnd@bol.net.in</p>
<p>Mexican Embassy in New Delhi, India</p>

<p>Mexican Embassy in New Delhi, India C8 Anand Niketan, New Delhi 110021, India, (+91) 11 2411 7180, http://http://embamex.sre.gob.mx/india/, contactoembind@sre.gob.mx; contactoconind@sre.gob.mx</p>
<p>Myanmar Embassy in New Delhi, India</p> <p>Embassy of Myanmar in New Delhi, India 3/50 F, Nyayamarg, Chanakyapuri New Delhi 110021, (009111) 6889007, 6889008, 26889007, myandeli@nda.vsnl.net.in</p>
<p>Namibian Consulate in New Delhi, India</p> <p>High Commission of the Republic of Namibia in New Delhi, India D-6/24 Vasant Vihar, 110 057, +91-11-2614 0389, http://nhcdelhi.com, nam@nhcdelhi.com</p>
<p>Kiwi Consulate in India</p> <p>Consulate General of New Zealand in Mumbai, India Level 2, 3 North Avenue, Maker Maxity, BKC, Bandra East,, 400 051, Mumbai, India, +91- 11-42596300, inzmumbai@ttsvisas.com / inzdelhi@ttsvisas.com</p>
<p>Saudi Arabian Embassy in New Delhi, India</p> <p>Saudi Arabia Embassy in New Delhi, India 2, Pashchimi Marg, Vasant Vihar, New Delhi-110057, 0911143244444, http://http://embassies.mofa.gov.sa/sites/India/en/Pages/default.aspx, inemb@mofa.gov.sa</p>
<p>Singaporean Consulate in Mumbai, India</p> <p>General Consulate of Singapore in Mumbai, India Singapore in Mumbai 152, 14th floor, Maker , Chambers IV 222, Jamnalal Bajaj Road , Nariman Point, Mumbai 400-021, India, (91 22) 2204 3205/+91-(22) 2204-3209, http://www.mfa.gov.sg/mumbai/, singcon_bom@sgmfa.gov.sg</p>
<p>South African Consulate in New Delhi, India</p> <p>High Commission of South Africa in New Delhi, India B-18, Vasant Marg, Vasant Vihar, New Delhi - 110057, India, 91-11-2614 9411 – 20, dhc@sahc-india.com saeco@giasd101.vsnl.net.in</p>

<p>Korean Consulate in India</p> <p>Consulate of South Korea in Chennai India Chaitanya, Third Floor, Khader Nawaz Khan Road , Chennai 600006 India, (+91) 44-2823 7307, vp@sci.co.in</p>
<p>Spanish Embassy in New Delhi, India</p> <p>Spanish Embassy in India 12, Prithviraj Road, New Delhi 110011, India, (+91) (11) 4129 3000, emb.nuevadelhi@maec.es</p>
<p>Swedish Embassy in New Delhi, India</p> <p>Embassy of Sweden in New Delhi, India 4-5 Nyaya Marg, Chanakyapuri, New Delhi , India, +91 11 4419 7100, ambassaden.newdelhi@gov.se</p>
<p>Swiss Embassy in New Delhi, India</p> <p>Embassy of Switzerland in New Delhi, India Nyaya Marg, Chanakyapuri, P.O. Box 392, New Delhi 110 001 India, (+91) (11) 4995 9500, http://www.eda.admin.ch/newdelhi, ndh.vertretung@eda.admin.ch</p>
<p>Thai Embassy in New Delhi, India</p> <p>Royal Thai Embassy in New Delhi, India D-1/3 Vasant Vihar, New Delhi 110057, (+91 11) 2615 0130-34, http://www.thaiemb.org.in, haidel@mfa.go.th</p>
<p>British Consulate in New Delhi, India</p> <p>British High Commission in New Delhi, India Shantipath, Chanakyapuri, New Delhi 110021 India, +91 (11) 2419 2100, http://www.gov.uk/government/world/india, web.newdelhi@fco.gov.uk</p>
<p>American Embassy in New Delhi, India</p> <p>Embassy of United States in New Delhi, India Shantipath, Chanakyapuri, New Delhi – 110021, 011-91-11-2419-8000, 011-91-11-2419-0017, http://newdelhi.usembassy.gov, NDwebmail@state.gov</p>

Reference: <https://embassy.goabroad.com/embassies-in/india>

Annexure 2:

Coordinates of Indian embassies in key importing countries

<p>High Commission of India in Male, Maldives</p> <p>Address: Athireege Aage, Ameeru Ahmed Magu, Henveiru, 20-25, Male Contact Information: Phone: 00-960-3323015, 3323016 Fax: 00-960-3324778 Email: hcmale@hicomindia.com.mv</p>
<p>Embassy of India in Bangkok, Thailand</p> <p>Address: 46, Soi 23 (Prasarn Mitr), Sukhumvit Road, 10110, Bangkok Contact Information: Phone: 00-66-2-2580300-05 Fax: 6 00-66-2-2584627 Email: indiaemb@mozart.inet.co.th</p>
<p>High Commission of India in Singapore</p> <p>Address: 31, Grange Road,, 239702, Singapore Contact Information: Phone: + 65- 67376777 Fax: + 65- 67326909 Email: indiahc@pacific.net.sg</p>
<p>High Commission of India in Kuala Lumpur, Malaysia</p> <p>Address: No. 2, Jalan Taman Duta, Off Jalan Duta, 50480, Kuala Lumpur Contact Information: Phone: 03-2093 3504 / 2093 3509 03-2093 3510 Fax: 03-2093 3507/2092 5826 Email: highcomm@po.jaring.my dhc002@po.jaring.my</p>
<p>Embassy of India in Tokyo, Japan</p> <p>Address: Kojimachi MT 31 Building, 5-7-2 Kojimachi, Chiyoda-ku, 102-0083, Tokyo Contact Information: Phone: 00-81-3-32622391-97 Fax: 00-81-3-32344866 Email: indembjp@gol.com</p>
<p>Embassy of India in Beijing, China (People's Republic)</p> <p>Address: 1, Ritan Dong Lu, 100 600, Beijing Contact Information: Phone: 00-86-10-65321908,65631858</p>

<p>Fax: 00-86-10-65324684 Email: webmaster@indianembassy.org.cn</p>
<p>Embassy of India in United Arab Emirates</p> <p>Address: Plot No. 10, Sector W-59/02, Diplomatic Area, Off the Airport Road, P.O. Box 4090, Abu Dhabi Contact Information: Phone: 00-971-2-4492700 Fax: 00-971-2-4444685 Email: indiauae@emirates.net.ae</p>
<p>Consulate General of India in Cape Town, South Africa</p> <p>Address: The Terraces, 8th Floor, 34 Bree Street, Cape Town 8001, Cape Town, South Africa Contact Information: Phone: +27 21 419 8110, 419 8111 Fax: +27 21 419 8112 Email: admin@hcict.org.za</p>
<p>Embassy of India in Turkey</p> <p>Address: 77 A Chinnah Caddesi, Cankaya, 06680, Ankara Contact Information: Telephone: 00-90-312-4382195-98 Fax: 00-90-312-4403429 E-Mail: chancery@indembassy.org.tr</p>
<p>Indian Embassy in Vienna, Austria</p> <p>Address: Kaerntnerring 2, A-1015, Vienna Contact Information: Phone: 00-43-1-5058666-9 Fax: 00-43-1-5059219 Email: indemb@eoivien.vienna.at</p>
<p>High Commission of India in London</p> <p>Address: India House, Aldwych, London, WC2B 4NA Contact Information: Phone: 020 7836 8484 / 020 7632 3035 Fax: 020 7836 4331</p>
<p>Consulate General of India in Reunion Island, France</p> <p>Address: 266 Rue Marechal Leclerc, 97400, Saint Denis Contact Information: Phone: +262-417547,417548 Fax: +262-210170 Email: congendia@wanadoo.fr</p>

Embassy of India in Berlin, Germany

Address: Tiergartenstrasse 17, 10785, Berlin

Contact Information:

Phone: 00-49-30-257950

Fax: 00-49-30-25795102

Email: chancery@indianembassy.de, infowing@indianembassy.de

Embassy of India in Greece

Address: 3 Kleanthous Street, 10674, Athens

Contact Information:

Phone: 00-30-1-7216227, 7216481

Fax: 00-30-1-7211252

Email: indembassy@ath.forthnet.gr

Embassy of India in Budapest, Hungary

Address: 1025 Budapest, Buzavirag utca 14, Budapest

Contact Information:

Phone: 00-36-1-3257742, 3257743

Fax: 00-36-1-3257745

Email: chancery@indianembassy.hu

Embassy of India in Italy

Address: Via XX Settembre, 5, 00187, Rome

Contact Information:

Phone: 00-39-06-4884642 45

Fax: 00-39-06-4819539

Email: admin.wing@indianembassy.it

Embassy of India in Portugal

Address: Rua Pero da Covilha 16, Restelo, 1400, Lisbon

Contact Information:

Phone: 00-351-213041090

Fax: 00-351-213016576

Email: hoc@indembassy-lisbon.org

Embassy of India in Berne, Switzerland

Address: Kirchenfeldstrasse 28, 3005, Berne, Switzerland

Contact Information:

Phone: +41 31 350 11 30

Fax: +41 31 351 15 57
Email: india@indembassybern.ch

Embassy of India in Madrid, Spain

Address: Av. Pio XII, 30-32, 28016 Madrid
Contact Information:
Phone: 902901010, 911315100
Fax: 913451112
Email: info@embassyindia.jazztel.es, consular@embassyindia.jazztel.es

The High Commission of India in Australia

Address: 3 Moonah Place, Yarralumla, Australian Capital Territory – 2600
Contact Information:
Telephone: +61-2-62733999
Fax: +61-2-62731308 (Office), +61-2-62733328 (HC), +61-2-6273 4917(DHC), +61-2-6273 7943 (DA)
E-Mail: hc@hcindia-au.org (High Commissioner)

High Commission of India in Wellington, New Zealand

Address: 9th floor, 180 Molesworth Street, Thorndon, Wellington 6015, PO Box 4045, Wellington 6140, Wellington
Contact Information:
Phone: 00-64-44736390-91
Fax: 00-64-4-4990665
Email: hicomind@hicomind.org.nz

Embassy of India, Washington, D.C.

Address: 2107 Massachusetts Ave NW, Washington, DC 20008, United States
Contact Information:
Phone: +1 202-939-7000

Embassy of India in Costa Rica

Address: 4407-1000, Hony. Consulate, San Jose
Contact Information:
Phone: +506 2203810
Fax: +506 296 6534
Email: sschachtel@gmail.com

Reference: <http://traveltriangle.com/blog/indian-embassies-in-foreign-countries/>

Annexure 3:

Trade associations and council bodies in India

<p>Apparel Export Promotion Council</p> <p>A-223, Okhla Industrial Area, Phase-I, Okhla, New Delhi-110 020 Tel : 011-26372721 Fax : 011-26814251 E-mail: atdcdel@eth.net</p>
<p>Basic Chemicals, Pharmaceuticals & Cosmetics EPC (CHEMEXCIL)</p> <p>Jhansi Castle, 4th Floor, 7 Cooperage Road, Mumbai-400 001. Tel: 022-22021288/22021330/22825861 Email: info@chemexcil.gov.in, chemexcil@vsnl.com website:222.chemexcil.gov.in</p>
<p>Carpet Export Promotion Council</p> <p>Niryat Bhavan, 3rd Floor, Rao Tula Ram Marg, Opp. Army R R Hospital New Delhi-110 057 Tel : 26153466/26153467 Fax : 26153465 E-mail: cepec@vsnl.com; cepec@airtelmail.in Website:www.indiancarpets.com</p>
<p>Cashew Export Promotion Council of India</p> <p>B No.1709, Chittoor Road, Ernakulam South, Cochin-682 016, Kerala Tel : 0484-2376459/2376080 Fax : 0484-2377973 E-mail: cashew@vsnl.com Website :www.cashewindia.org</p>
<p>CAPEXIL</p> <p>Vanijya Bhavan, International Trade Facilitation Centre 3rd Floor 1/1, Wood Street, Kolkata-700016 Tel : 033-22890524/0525 Fax : 033-22891724 E-mail: info@capexil.com Website : www.capexil.com</p>
<p>The Cotton Textiles Export Promotion Council</p> <p>Engineering Centre, 5th Floor, 9 Mathew Road, Behind Opera House, Mumbai-400 004 Tel : 022-23632910, 11, 12 Fax : 022-23632914 E-mail: info@texprocil.org Website : www.texprocil.org.in</p>
<p>Council for Leather Exports</p>

<p>CMDA Tower-II, 3rd Floor, Gandhi Irwin Bridge Road Egmore, Chennai-600 008 Tel: 044-28594367-71 Fax : 044-28594363-64 E-mail: cle@cleindia.com Website: www.leatherindia.org</p>
<p>EEPC INDIA (Formerly Engineering Export Promotion Council)</p> <p>Soham Mansion (1st Floor), No.5-4-187/3 & 4/4, M G Road Secunderabad-500 003 Tel : 040-27536704 Fax : 040-27536705 E-mail: eepchd@eth.net</p>
<p>Export Promotion Council for Handicrafts</p> <p>EPCH House, Pocket 6 & 7, Sector-C, LSC, Vasant Kunj New Delhi-110 070 Tel : 011-26134256-57-58 Fax : 011-26135518-19 E-mail: epch@vsnl.com Website: www.epch.com</p>
<p>Federation of Indian Export Organisations (FIEO)</p> <p>"Shakar Bhavan" , 5-10-174, Fateh Maidan Road Hyderabad 500 004 Phone: +91-40-23210380 Fax: +91-40-23210381 Email: fieoandhra@yahoo.com fieoap@fieo.org</p>
<p>The Gem & Jewellery Export Promotion Council</p> <p>Office No. AW 1010, Tower A, G Block, Bharat Diamond Bourse, Next to ICICI Bank, Bandra-Kurla Complex, Bandra - East, Mumbai Tel: 91 - 22 - 26544600 Fax: 91 - 22 - 26524764 Email: ho@gjepcindia.com Exhibition Cell: exhibitions@gjepcindia.com Website: www.gjepc.org</p>
<p>Handloom Export Promotion Council</p> <p>No.29A, Rajasekaran Street, Mylapore, Chennai – 4 India Tel : +91-44-28476124, 28476125 Fax : +91-44-28476126 E-Mail : hepc@hepcindia.com Website : www.hepcindia.com</p>
<p>Indian Oilseeds & Produce Export Promotion Council</p> <p>78-79, Bajaj Bhavan, Nariman Point, Mumbai-400 021 Tel:022-22023225/22029295 Fax:022-22029236 Email: info@iopea.org Website: www.iopea.org</p>
<p>The Indian Silk Export Promotion Council</p> <p>62, Mittal Chambers, Nariman Point Mumbai-400 021 Tel : 022-22049113 22025866 / 22027662 Fax : 022-22874606</p>

E-mail: isepc@bom2.vsnl.net.in Website : www.silkepc.org
Jute Products Development and Export Promotion Council -(JPDEPC) A-47, Sector-83, Noida Phase-II, U.P.-201305 C/O Maharaja Carpets
Pharmaceuticals Export Promotion Council 101, Aditya Trade Centre, Ameerpet Hyderabad-500 038 Tel : 040-23735462/66 Fax : 040-23735464 E-mail: info@pharmexcil.com Website: www.pharmexcil.com
The Sports Goods Export Promotion Council 2nd Floor, 1E/6, Swami Ram Tirth Nagar, Jhandewalan Extension New Delhi-110 055 Tel : 011-23525695, 23516183 Fax : 011-23632147 E-mail: sgepc@vsnl.com Website : www.sportsgoodsindia.org
Synthetic & Rayon Textiles Export Promotion Council Resham Bhavan, 78, Veer Nariman Road Churchgate Mumbai-400 020 Tel : 022-22048797/22048690/22040168/ 22810067/22810068 Fax : 022-22048358 E-mail: srtepc@vsnl.com ; srtepc@srtepc.org Website: www.synthetictextiles.org www.srtepc.org
Agricultural and Processed Food Products Export Development Authority (APEDA) 8th Floor, Chandra Vihar Building , M J Road Hyderabad-500 001 Tel : 040-24745940 Fax : 040-24745947 E-mail: hyd_apedahyd@sancharnet.in
Marine Products Export Development Authority 48-7-9 Rama Talkies Road, 1st Floor, Srinagar, Visakhapatnam-530 016, Andhra Pradesh. Tel: 91 891 2701134 Fax: 91 891 2552077 Cable : MARINE AUTHORITY Email: mpeda@dataone.in
Coconut Development Board P.B.No.1021, Kera Bhavaan, SRVHS Road, Kochi- 682 011. Tel: 0484-2375216 Fax: 0484-2377902 E.mail: kochi.cdb@gov.in Website: www.coconutboard.gov.in
Coffee Board

<p>Post Box No.5366 No.1, Dr Ambedkar Veedhi Bangalore-560 001 Tel : 080-22266991-94 Fax : 080-22255557 E-mail: cofboard@vsnl.com Website: www.indiacoffee.org</p>
<p>Coir Board</p> <p>M G Road Kochi-682 016 Tel : 0484-2351807 Fax : 0484-2354397 E-mail: coir@md2.vsnl.net.in Website: www.coirboard.gov.in</p>
<p>The Rubber Board</p> <p>Shastri Road P B No.1122 Kottayam-686 002 Ph:91-481-2301231 Fax: 91-481-2571380</p>
<p>Spices Board</p> <p>House No.5-19-12, 4th Line Lakshmipuram Guntur-522 007 Tel : 0863-2354782 E-mail: spicesboard@vsnl.com; mail@indianspices.com Website: www.indianspices.com</p>
<p>Tea Board</p> <p>14, Biplabi Trilokya Maharaj Sarani Kolkata-700 001 Tel: 033-22215717/22255134 Fax: 033-22215715 Email : tboardcp@cal3.vsnl.net</p>
<p>Tobacco Board</p> <p>P B No.322, Grand Trunk Road, Guntur-522 004 Andhra Pradesh Tel : 0863-2358399/2358499 Fax : 0863-2354232 E-mail: info@indiantobacco.com Website: www.indiantobacco.com</p>

Annexure 4:

Trade infrastructure details in Andhra Pradesh

DGFT	<p>1. The Joint Director General of Foreign Trade 302, III floor, CGO Tower, Kavadiguda, Secunderabad – 500080 Dist- Hyderabad, Telangana Tel: 040-27536930/ 27536936; Fax: 040-27536932 E-mail: hyderabad- dgft@nic.in Territorial Jurisdiction: Andhra Pradesh and Telangana excluding the areas in the Jurisdiction of Jt. DGFT Visakhapatnam</p> <p>2. The Joint Director General of Foreign Trade Sripriya complex, No. 43-9-226, Railway New Colony, Visakhapatnam- 530 016 (AP) Tel. No.0891-2451420; Fax No. 0891-2747146 E-mail: visakhapatnam-dgft@nic.in Territorial Jurisdiction: Districts of Andhra Pradesh (i) Srikakulam, (ii) Vizianagaram, (iii) Visakhapatnam, (iv) East Godavari and (v) West Godavari</p>
ECGC	<p>1. Guntur Branch Krishna Plaza, 2nd Floor, Door No. 26-21-22, Nagaram Palem, G. T. Road, Guntur- 522 004 Tel: (0863) 2337 096/97/099(BM), Fax: (0863) 2337 098; Email: guntur@ecgc.in</p> <p>2. Vishakhapatnam Branch Shankar Plaza, First Floor, Opp. Shankaramattam, Shankarmattam Road, Dwaraka Nagar, Vishakhapatnam – 530 016 Tel: (0891) 2748 653, Fax: (0891) 2748 654, E-mail: visakhapatnam@ecgc.in</p>
EPC'S/ COMMODITY BOARDS	<p>1. MPEDA 48-7-9, Rama Talkies Road, 1st Floor, Srinagar, Visakhapatnam-530 016 Tel: 0891-2701134 Fax: 0891-2552 077; email: mpeda@dataone.in</p> <p>2. Tobacco Board Srinivasa Rao Thota, G.T.Road, P.B.No.322, Guntur PIN -522 004 Tel: 2358399,2358499,2327550,2327554/555/556 Fax: 2354232, email: info@indiantobacco.com</p>
FIEO (Southern Region)	<p>Spencer Plaza, Unit No.706, 7th Floor, 769, Anna Salai, Chennai-600 002 Phone: +91-44-28497766/28497755; Fax: +91-44-28496666; Email : fieosr@fiec.org; fieosouth@airtelmail.in</p>

<p>COO ISSUING AGENCIES (NON- PREFERENTIAL)</p>	<p>1. Development Commissioner Visakhapatnam Special Economic Zone, Admn office Building, Duvvada, Vishakhapatnam –530046, Tel: 0891-587555/352 Fax: 0891-587352, E-mail: dc@vepz.com/jdc@vepz.com</p> <p>2. Cocanada Chamber of Commerce Commercial Road, Kakinada - 533007. Tel: 0884-376239, Fax: 0884-355424</p> <p>3. Indian Chamber of Commerce P.B.No.67, Veera Savarkar Road, Guntur-522001. Tel:220092</p> <p>4. Textile Committee Sai Ram Complex, Door No.25-1-9, Near Mastan Darga, G.T.Road GUNTUR – 522 004 (A.P); Telephone No. : 0863-2218951 Email : gnt.tc@nic.in</p>
<p>COO ISSUING AGENCIES (PREFERENTIAL)</p>	<p>1. Export Inspection Agency for all goods: Sub Office: BHIMAVARAM Door No: 7-150, Second Floor Venkataraju Nagar Chinnamiram Juvallapalem Road, West Godavari District, Bhimavaram-Pin: 534204 Tel: 08816–229075, Fax: 08816 - 2290 75 Sub Office: Visakhapatnam D.No. 43-18-10/4, T.S.N. Colony, 3rd Floor, Hero Honda Show Room, Visakhapatnam Pin: 530016, Tel: +91-0891-2747141, Fax: 0891 - 2747 141 E - mail: eia-vizag@eicindia.gov.in Sub Office: Nellore 3rd Floor, South Wing, G.K.Imperial Towers, Door No. 23, Plot No. 468, Kings Court, Magunta Layout, Nellore Pin: 524003, Tel: 0861 2359900 / 0861 2354400 E - mail: eia-nellore@eicindia.gov.in</p> <p>2. MPEDA for Marine Products</p> <p>3. Textile Committee – Textile and made ups</p>
<p>PHYTOSANITARY CERTIFICATE ISSUING OFFICERS</p>	<p>1. Asstt. Director of Horticulture, Thatichetlapalem, Saligrampuram (Post) Vishakapatnam Dist., Visakapatnam. 2. Asstt. Director of Horticulture, East Godawari District, Rajahmundry 3. Asstt. Director of Agriculture (PTL) Collectorate Compound, Guntur – 522004. 4. Asstt. Director of Agriculture (PTL) W.G.Dist. Tadepalligudem (AP) - 534101</p>
<p>MPEDA Quality Control Lab</p>	<p>MPEDA Quality Control Laboratory NELLORE 4th Floor, Door No:26-1-1766/A-1, Srinagar Colony, Mini Bye Pass Road, SPSR NELLORE – 524 003 Telefax: +91 861 2319144 E-mail: lab.nel@mpeda.gov.in</p> <p>MPEDA Quality Control Laboratory BHIMAVARAM #27-1-6, Pattabhi Plaza, 2nd Floor, JP Road, West Godavari Dist. BHIMAVARAM- 534 202 Telefax: +91 8816 226410 E-mail: lab.bhi@mpeda.gov.in</p>

APEDA Approved Labs (located in Hyderabad)	-First Source Laboratory Solutions LLP (Analytical services) -National Collateral Management Services Limited (NCML) -Intertek India Pvt. Ltd. -Vimta Labs Ltd.
ECGC	ECGC has branch offices in Hyderabad, Visakhapatnam and Guntur
EIC Network	EIC Chennai covers Andhra Pradesh, Pondicherry and Tamil Nadu regions EIC Chennai has Sub-offices in Hyderabad and Visakhapatnam